



Our Approach

We focus on addressing immediate needs

We also focus on moving
towards a future of
Indigenous care and control of
housing

What we do









Purpose

- Overview of 2020/21 Section 95 allocation process
- Review contents of a complete application
- Introduce and review new application form
- Summary of the Section 95 Process and CMHC Teams



What's in it for you?

- Clear understanding of application process and what is required for a full and complete application
- Tools to help complete the forms
- Templates of common documents





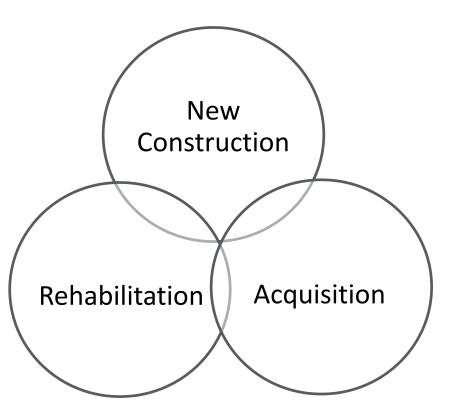
On-Reserve Non-Profit Housing Section 95 Program

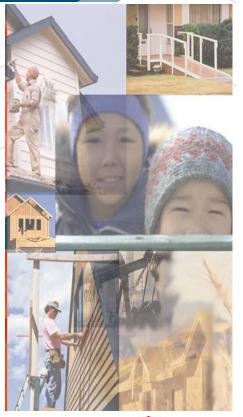
Also known as "Section 95"

- Program for First Nations to provide affordable rental housing on-reserve
- First Nations borrow funds for the construction, acquisition, rehabilitation or conversion of housing on-reserve
- First Nations and CMHC sign a contract
 - 15-25 years
 - CMHC provides monthly subsidies
 - First Nations are the owner and responsible for operations



Eligible Projects (Project Development Methods)





Eligibility Requirements

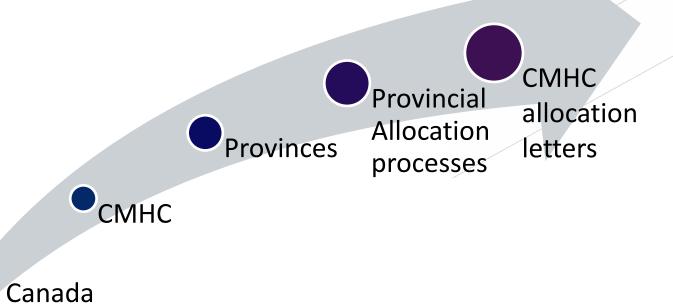
- Ministerial Loan Guarantee ISC
- Subsidy not suspended at master account level (overall account with CMHC)
- Minimum Revenue Contribution
- Projects committed within two years are complete
 - Prior to April 1, 2018





Overview of the Allocation Process

Allocation Process







Allocation Letter Overview

CMHC Allocation Letter

- Conditional funding allocation
- Lifetime subsidy
- Projected number of Homes
- Application deadlines



Application Checklist

- ☐ Complete Section 95 Application
- ☐ Band Council Resolution (BCR)
- Building Plans





Item 1 – Complete Application Form

Complete Application Form

- Applicant name and contact name
- Project location
- Dwelling type (i.e. single detached / duplex)
- Proposed contract type
- Project type (i.e. new construction / rehabilitation
- Amortization
- Unit Make Up

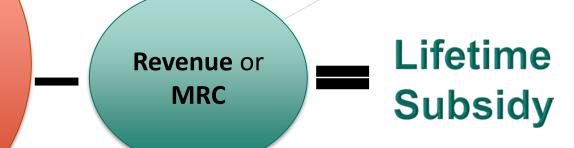
- Projected dates (construction start and end)
- Estimated total construction costs
- Proposed financing (equity, ISC funds, FN Funds, FN Labour)
- Target MRC (rent and band contribution)
- Total Operating Expenses
- Applicant Signature



Lifetime Subsidy Calculation

Operating Expenses

- 1. Loan Principal & Interest
- 2. Administration
- 3. Maintenance
- 4. Insurance
- 5. Audit/Legal
- 6. Replacement Reserve



How can I ensure my project is within lifetime allocation?

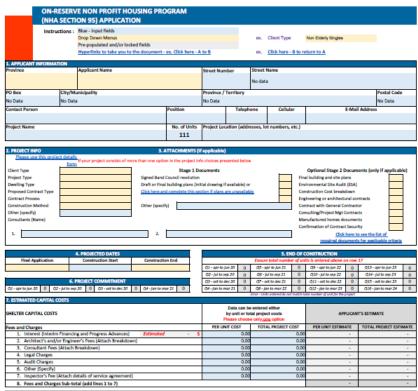


Construction Costs
Amortization
Estimated Operating Costs

Revenue (MRC)
Equity for Capital



Dynamic Section 95 Application Form



- Applicant Information
- Project Information
- Capital Costs
- Financing
- Unit Make Up and Revenue Potential
- Operating Expenses
- Lifetime Subsidy Calculation





Item 2 – Band Council Resolution (BCR)

Band Council Resolution (BCR)

- Authorized signatories
- Client selection criteria
- Cost overruns are the responsibility of the Nation
- Lender confirmation
- Accountable advance





Item 3 – Building Plans

Building Plans



Must include:

- ✓ Plans for foundation, floor and elevation
- ✓ House Specifications

Or

✓ Completed Project Details Form





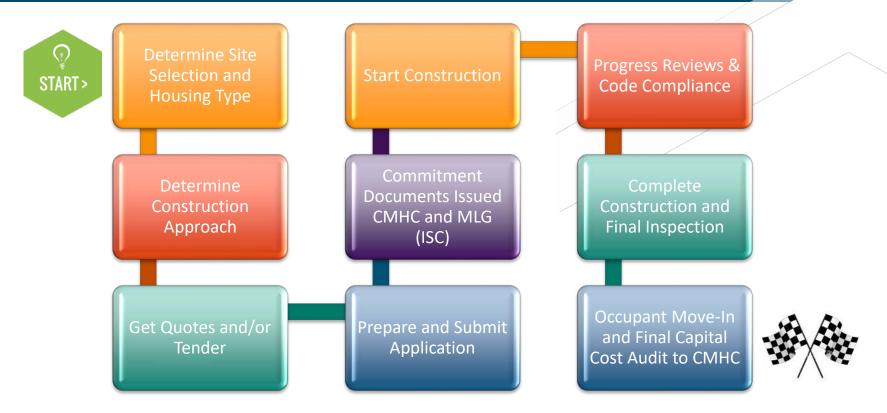
Best Practices

Strong Projects Include

- Contracts reviewed and negotiated
- Construction schedule realistic and transparent
 - Pre-Construction Meeting
- Project Manager responsible and authorized
- Pricing multiple and/or tendered
- Outcome known and expected
- ☐ Risk Management who holds and what is covered
 - Performance Bond or Irrevocable Letter of Credit / Certified Cheque
 - Builder's Risk Insurance



Next Steps





Section 95 Process: CMHC Working For You

Client Solutions Operations – Contracts Agreements Management

Financial Solutions Financing Operations – Advancing

Agreements Management

Loans Admin Operations – Advancing





Contact your Specialist for additional support!